

THE RELIANCE CARBON STRUCTURAL GROUP DISRUPTS CONSTRUCTION ESTIMATING WITH ACQUISITION OF VECTOR INTELLIGENCE, LLC

The Reliance Carbon Structural Group is proud to announce the acquisition of **Vector Intelligence, LLC**, a revolutionary digital utility that automates material takeoffs from PDF project drawings. Leveraging extensive expertise in both software development and steel construction, Vector Intelligence aims to optimize the bidding process and detailing phases, thereby enabling businesses to enhance operational efficiency and concentrate on strategic growth areas. By bringing this technology in-house, through their Alaska Steel Co., American Metals, American Steel, Crest Steel, Delta Steel, Haskins Steel Co. INC., Infra-Metals Co., Lampros Steel, Northern Illinois Steel Supply Co., PDM Steel, Reliance Metalcenter, Reliance Steel Company, Smith Pipe & Steel and Sugar Steel, the Reliance Carbon Structural Group now offers a fully integrated bidding solution designed to help fabrication partners scale faster and bid more accurately than ever before.



VECTOR
INTELLIGENCE

For decades, the industry has been held back by manual estimation—a bottleneck of paper blueprints, highlighters, and spreadsheets. Vector Intelligence shatters this ceiling by digitizing the takeoff process, reducing bidding time by a staggering **50% to 80% per job**.

With this acquisition, partners of Reliance Carbon Structural Group companies such as Alaska Steel Co., American Metals, American Steel, Crest Steel, Delta Steel, Haskins Steel Co. INC., Infra-Metals Co., Lampros Steel, Northern Illinois Steel Supply Co., PDM Steel, Reliance Metalcenter, Reliance Steel Company, Smith Pipe & Steel and Sugar Steel gain exclusive access to a tool that transforms 2D PDF drawings into annotated files, CSV/XML data, and even 3D models compatible with Tekla Structures and SDS2. This allows fabricators to visualize complexities at the bid stage, giving them a massive competitive edge with general contractors.

Our goal is to empower our clients to shed the constraints of manual calculation. By owning this technology, we aren't just selling steel; we are providing a growth engine. When our partners estimate faster, they win more work, and we are ready to supply the processed steel to meet that new volume.

The software's core philosophy is captured in its new slogan: **BID MORE. WIN MORE.**

Key Benefits for Our Partners:

- **Unmatched Speed:** Cut estimating hours by up to 80%, allowing teams to pursue larger, more complex projects.
- **Seamless Integration:** Outputs map directly to Tekla PowerFab and existing Excel workflows.
- **3D Advantage:** Generate models at the bidding stage to identify conflicts early and impress clients.
- **Strategic Synergy:** Standardized XML outputs ensure faster, more competitive pricing from our account reps.

The Vector Intelligence software product is now available as a value-added benefit/service of doing business with a Reliance Carbon Structural Group company. To learn how to transform your bidding process, visit vectorintelligence.org or contact your account representative.

About The Reliance Carbon Structural Group

The Reliance Carbon Structural Group is a leading provider of high-quality structural steel and processing services, dedicated to driving innovation in the construction and fabrication industry through national distribution, strategic partnerships and advanced technologies. The Reliance Carbon Structural Group (CS Group) is one of the seven newly established operating groups within Reliance Inc., representing a collective of companies that specialize in carbon and structural steel products. The CS Group brings together approximately 2,200 team members across 48 locations nationwide, spanning from Connecticut to Alaska & everything in between.

